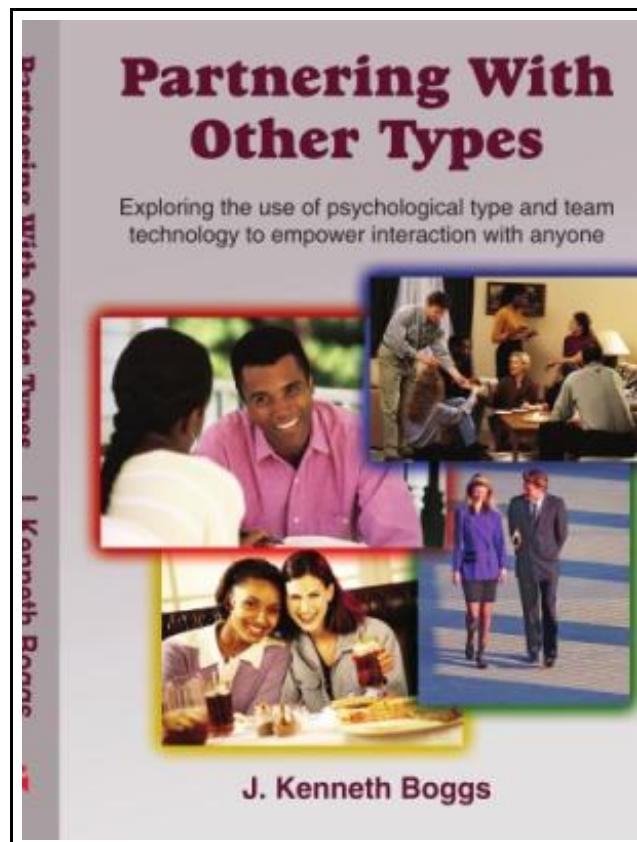


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AUTHORHOUSE, United States, 2004. Paperback. Book Condition: New. 277 x 206 mm. Language: English Brand New Book ***** Print on Demand *****. Every day each of us does simple things like ordering a product and complex things like doing our job. All these activities involve partnering with others. Partnering is necessary and comes naturally for most of us. These partnerships satisfy not only functional needs but social and personal needs. However, partnering can have its difficulties. Psychologists have studied the difficulties in partnering that healthy, normal people encounter. They found that how we perceive the world, how we make decisions, and how we interact with others are preeminent pieces of the puzzle. Concepts of psychological type and psychological temperament emerged from this work. We can use psychological type in our own personal growth to know, accept, and specialize in who we are. Additionally, psychological type can help with partnering by facilitating communications, acceptance and understanding, and providing insight about the diversity and differences we encounter. Psychological type comprises two attitudes and two functions. Using these four variables, there are sixteen unique psychological types into which we all fall. When partnering one-on-one, if you combine 16 possible types with 16 other psychological types, then you come up with 256 unique psychological type partnerships possible. It is now clear why there is so much diversity present when people interact. Two hundred and fifty-six unique partnerships is a great deal to understand and master. It would be helpful to have a comprehensive reference manual that summarizes all of these combinations. This book provides this material, along with hints on how to deal with the most common type-based behaviors and the use of temperament specific language to improve communication. This book then proposes how to use psychological type, psychological temperament, and team skills to improve our...



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